

2024 CSA

MEMBERSHIP CONTRACT

Joining the Snead's Farm CSA is like buying a "share" in our farm's product for the year. In exchange for your investment, you receive a "dividend" of the freshest produce possible. Members take on some of the risks and share in the benefits of growing food. CSAs are not about getting discounted produce, nor are they cooperatives. However, the Snead's Farm CSA strives to be unsurpassed in the combination of value, quality, freshness, quantity and variety of items offered with the least amount of risk possible.

Two share sizes to choose from

Our traditional CSA shares are big enough to be split between two families, and provide a huge bounty of asparagus, corn, peaches and other popular crops. To meet the needs of busier families and smaller households, we also offer "small shares." See all pricing and pickup options in the table below. <u>All prices include sales tax.</u>

Pickup Location*	Pickup Day	Date of first pickup	Date of final pickup before fall pickup	Price before Oct. 4, 2023	Price after Oct. 4, 2023
Snead's Farm	Wed. 9a–6p	May 8 (Wed)	Aug. 14	\$738 full share/ \$507.36 small share	\$820 full share/ \$563.75 small share
Braehead Farm	Mon. 10a–6p	May 6 (Mon)	Aug. 12	\$774.90 full share/ \$544.25 small share	\$856.90 full share/ \$600.65 small share

*All members will pick up their quadruple fall box at Snead's Farm on Oct. 2, 2024.

****Bonus "Fall Gleaning" pickup**** 2024 CSA members will receive an additional fall pickup on Oct. 31, 2024, at Snead's Farm. This pickup will include a box of produce and a share of all of the late-fall produce that has not yet been harvested, as well as free admission for hayrides, Mountain Slides and farm play on the 31st.

What does a share include?

Snead's Farm CSA shares include fresh produce from our farm, as well as from Canning Farm of King George County, Idlewood Farm near Richmond, Farnham Produce Farm of Richmond County and Braehead Farm of Fredericksburg. These partnerships allow us to offer a wider variety of items in our weekly boxes, reduce the risk to the consumer and promote the success of more local farms.

The contents of boxes will vary based on the yield of fruit and vegetable fields, plants and orchards, and of the laying hens, which depends on the forces of nature. However, Snead's Farm and its partners have enough variety, growing more than 40 different crops, that enough shall come to fruition to afford everyone a good supply of almost everything. All crops at Snead's Farm can be irrigated, greatly reducing the risk of failure.

The Snead's Farm CSA *may* offer pick-your-own opportunities to members for asparagus, sugar snap peas, strawberries, raspberries, blackberries, sunflowers or grapes when there is a plentiful crop; however, Snead's Farm cannot guarantee this. Small-share owners will enjoy the same pick-your-own opportunities as full-share owners.

In the 2023 CSA, both shares had "broken even" on the share price when compared to the retail value of goods distributed by the week of July 17. That means the final month of peak-produce CSA boxes—plus the quadruple box and gleaning box in October—were essentially free! As the price of food has risen dramatically in recent years, the Snead's Farm CSA share price has remained steady for more than a decade.

Payment: A full share of the 2024 Snead's Farm CSA costs \$800 (\$820 with sales tax), plus added transportation costs for the Braehead pickup location, as explained above. Small shares cost \$550 (\$563.75 with tax), plus transportation costs for Braehead. (Please note above: A 10% discount is available to those who join by Oct. 4, 2023.)

Pickup: Subscribe to our e-mail list at sneadsfarm.com or check our Facebook page for updates on hours and pick-your-own opportunities as the season goes on, and to receive recipe tips and a list of what's in your box. If you know that you will miss your pickup, your options are to have someone pick it up for you or to simply forgo your share for the week. In addition, you may call Snead's Farm by 8 p.m. on the Sunday before your pickup to request that your share be donated to the Fredericksburg Food Bank that week. Cash refunds or share replacements will not be offered for any missed pickups. You are welcome to visit, picnic and stroll around the farm on pickup day, and on bonus pick-your-own days, which are usually on Saturday mornings.

How to join: Print out this form and send it with your payment to: <u>Emmett Snead, 18294 Tidewater Trail,</u> <u>Fredericksburg VA 22408</u>. Please make checks payable to Emmett Snead, according to the chart above. If you are splitting your share with another family, please list just **one name** that both families will use at pickup time. Please note that we do not split full shares on pickup day.

Name (please PRINT first and last):					
Phone number:	E-mail:				
Address:					
I wish to purchase a (circle one):					
Full Share	Small share				
Requested pickup location (circle one):					
Snead's Farm	Braehead Farm				
Read and sign below:					
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I understand that my membership payment entitles me to a weekly share of goods harvested for the CSA during the 2024 growing season from Snead's Farm, Canning Farm, Idlewood Farm, Farnham Produce Farm and Braehead Farm. I understand that this is a community-supported venture and although the growers are committed to the best of their ability to provide high-quality produce, there are risks in agriculture that need to be shared by the whole community. I am responsible for picking up my produce during scheduled pickup hours on my pick-up day. No special arrangements can be made if I do not pick up my box on time. I am responsible for returning my boxes and egg cartons to the farm to cut down on waste. I am also responsible for signing up on the website and reading the CSA newsletters that are posted on the Snead's Farm website at <u>www.sneadsfarm.com</u>. I have read and understand the information in this agreement and agree to the details of membership outlined herein:

Signature/Date: