

Snead's Farm 2017 CSA

Membership Contract

What is a CSA?

CSA stands for “Community Supported Agriculture.” CSAs are a unique way for people to have a better knowledge of their food and all that goes into producing it. Joining the Snead's Farm CSA is a way for you to establish a direct partnership with our family farm. Your payment is an up-front commitment to support the farm. In exchange, you receive a “dividend” of the freshest produce possible. Being a CSA member is like buying a “share” in our farm's product for the year. Members take on some of the risks and share in the benefits of growing food along with the farmer. CSAs are not about getting discounted produce, nor are they cooperatives. However, the Snead's Farm CSA strives to be unsurpassed in the combination of value, quality, freshness, quantity and variety of items offered with the least amount of risk possible.

In the 2016 season, all CSA members broke even on the price of their CSA share the week of July 11, the 11th of 22 total distributions for the year. That means those last 11 distributions were virtually free!

How it works

Choose from among three different pickup locations (It's a good idea to make sure the pickup day will work with your family's schedule.). Extra charges for the North Stafford and Braehead pickups cover the cost of transporting CSA boxes to those locations.

Pickup Location*	Pickup Day	Date of first pickup	Date of final pickup before fall pickup	Price before Oct. 5, 2016	Price after Oct. 5, 2016
Snead's Farm	Wed. 9a-6p	May 3 (Wed)	Aug. 30	\$720	\$800
Braehead Farm	Mon. 10a-6p	May 1 (Mon)	Aug. 28	\$756	\$836
North Stafford**	Mon. noon-6p	May 1 (Mon)	Aug. 28	\$792	\$872

*All members will pick up their quadruple fall box at Snead's Farm on **Oct. 4, 2017**.

**Space in the North Stafford pickup is limited, and is available on a first-come, first-served basis. This pickup is at a private residence, and the location is disclosed upon joining.

What does a share include?

Snead's Farm CSA shares include fresh produce from our farm, as well as from C&T Produce of Stafford County, The Canning Farm and Steve Minter Farm of King George County, Agriberry of Hanover County, Timber Ridge Fruit Farm in Frederick County, Va., Westmoreland Berry Farm and Braehead Farm of Fredericksburg. These partnerships allow us to offer a wider variety of items in our weekly boxes, and reduce the risk to the consumer.

The weekly box consists of a minimum of six “items” of seasonal fruits and/or vegetables or other farm products provided weekly. The size of the “items” will vary from a pound, a half-pint, pint, quart, a number of vegetables, a dozen or a half-dozen, a flat, bag or container. The size of a share will vary based on the yield of fruit and vegetable fields, plants and orchards, and of the laying hens, which depends on the forces of nature. However, Snead's Farm and its partners have enough variety, growing more than 40 different crops, that enough shall come to fruition to afford everyone a good supply of almost everything.

The Snead's Farm CSA *may* offer optional bonus pick-your-own opportunities to members for strawberries, raspberries, blackberries or grapes when there is a plentiful crop; however, Snead's Farm cannot guarantee this.

In addition to all of the above, CSA members also receive a 20 percent discount off all items sold at the farm stand on CSA pickup Wednesdays only.

More information: A share in the Snead's Farm CSA is big enough for two families to split, and almost all of our shares are split. This cuts the per-family share cost in half and also allows families to take turns on pickup day or when they are on vacation. Our family and longtime workers consider the CSA to be the most "farm fun" venture we've ever done. We make it our goal each year to over-deliver for our members. As Emmett Snead says, "It's like being Santa Claus of the land."

Payment: A share of the 2017 Snead's Farm CSA costs \$800, plus added transportation costs for the Braehead and North Stafford Pickup, as explained above. There will be a 10 percent discount of \$80 if payment is received on or before Oct. 5, 2016, which is the fall pickup day for 2016 CSA members.

Pickup: Subscribe to our e-mail list at sneadsfarm.com or check our Facebook page for updates on hours and pick-your-own opportunities as the season goes on, and to receive recipe tips and a list of what's in your box. If you know that you will miss your pickup, your options are to have someone pick it up for you or to simply forgo your share for the week. Cash refunds or share replacements will not be offered for any missed pickups. You are welcome to visit, picnic and stroll around the farm on pickup day. We do not split shares or save back half-shares for others on pickup day.

How to join: Print out this form and send it with your payment to: Emmett Snead, 18294 Tidewater Trail, Fredericksburg VA 22408. Please make checks payable to Emmett Snead, according to the chart above. If you are splitting your share with another family, please list just **one name** that both families will use at pickup time. Please note that we do not split shares or save half-shares on pickup day.

Name (please PRINT first and last): _____

Phone number: _____

Address: _____

Requested pickup location (circle one):

Snead's Farm Braehead Farm North Stafford

Read and sign below:

I understand that my membership payment entitles me to a weekly share of goods harvested for the CSA during the 2017 growing season from Snead's Farm, C&T Produce, The Canning Farm, Steve Minter Farm, Braehead Farm, Timber Ridge Fruit Farm and Agriberry. I understand that this is a community-supported venture and although the growers are committed to the best of their ability to provide high-quality produce, there are risks in agriculture that need to be shared by the whole community. I am responsible for picking up my produce during scheduled pickup hours on Wednesdays. No special arrangements can be made if I do not pick up my box on time. I am also responsible for signing up on the website and reading the CSA newsletters that are posted on the Snead's Farm website at www.sneadsfarm.com. I have read and understand the information in this agreement and agree to the details of membership outlined herein:

Signature/Date: _____