

# Snead's Farm 2018 CSA

More choices than ever!

## MEMBERSHIP CONTRACT

The Snead's Farm Community Supported Agriculture, or CSA, program, is a way for your family to ensure you eat the best local, sustainably raised produce our region offers. Snead's Farm's CSA has been going strong since 2008, and we have always sought to give our members as much value as we possibly can for their investment—after all, our members are our partners in keeping this local, family-owned farm going.

Being a CSA member is like buying a “share” in our farm's product for the year. In exchange for your investment, you receive a “dividend” of the freshest produce possible. Members take on some of the risks and share in the benefits of growing food, along with the farmer. CSAs are not about getting discounted produce, nor are they cooperatives. However, the Snead's Farm CSA strives to be unsurpassed in the combination of value, quality, freshness, quantity and variety of items offered with the least amount of risk possible.

In the 2017 season, all CSA members broke even on the price of their CSA share the week of July 10, the 11<sup>th</sup> of 22 total distributions for the year. That means those last 11 distributions were virtually free!

### New for 2018: small shares!

We have heard from families over the years that they can't use all the produce that comes in a full CSA share, but would still like to participate. This season, we are introducing small shares. Small shares are intended for smaller households or active families who do not have time to cook every night. Small shares will only be available during the Wednesday pickup at Snead's Farm. See all pricing and pickup options in the table below:

| Pickup Location* | Pickup Day   | Date of first pickup | Date of final pickup before fall pickup | Price before Oct. 4, 2017 | Price after Oct. 4, 2017 |
|------------------|--------------|----------------------|---|---------------------------|--------------------------|
| Snead's Farm     | Wed. 9a–6p   | May 9 (Wed)          | Aug. 29                                 | \$720 (full share)        | \$800 (full share)       |
|                  |              |                      | <b>Small Share:</b>                     | \$450                     | \$500                    |
| Braehead Farm    | Mon. 10a–6p  | May 7 (Mon)          | Aug. 27                                 | \$756 (full share)        | \$836 (full share)       |
| North Stafford** | Mon. noon–6p | May 7 (Mon)          | Aug. 27                                 | \$792 (full share)        | \$872(full share)        |

\*All members will pick up their quadruple fall box at Snead's Farm on **Oct. 4, 2017**.

\*\*Space in the North Stafford pickup is limited, and is available on a first-come, first-served basis. This pickup is at a private residence, and the location is disclosed upon joining.

### What does a share include?

Snead's Farm CSA shares include fresh produce from our farm, as well as from Canning Farm and Steve Minter Farm of King George County, Agriberry of Hanover County, Westmoreland Berry Farm of Westmoreland County and Braehead Farm of Fredericksburg. These partnerships allow us to offer a wider variety of items in our weekly boxes, reduce the risk to the consumer and promote the success of more local farms.

The retail value of CSA boxes over the past three years has averaged around \$86 per week, with some boxes totaling more than \$200. (Compared to an initial investment of \$36 per week.) It is our intention for small share box contents to equal to approximately half the value of a full share, often more than half the value, on average.

The contents of boxes will vary based on the yield of fruit and vegetable fields, plants and orchards, and of the laying hens, which depends on the forces of nature. However, Snead's Farm and its partners have enough variety, growing more than 40 different crops, that enough shall come to fruition to afford everyone a good supply of almost everything. All crops at Snead's Farm can be irrigated, greatly reducing the risk of crop failure.

The Snead's Farm CSA *may* offer optional bonus pick-your-own opportunities to members for strawberries, raspberries, blackberries or grapes when there is a plentiful crop; however, Snead's Farm cannot guarantee this. Small share owners will enjoy the same pick-your-own opportunities as full share owners.

In addition to the above, all CSA members also receive a 20 percent discount off all items sold at the farm stand on CSA pickup Wednesdays only.

**Payment:** A full share of the 2018 Snead's Farm CSA costs \$800, plus added transportation costs for the Braehead and North Stafford pickups, as explained above. Small shares cost \$500. There will be a 10 percent discount of \$80 (\$50 off on small shares) if payment is received on or before Oct. 4, 2017, which is the fall pickup day for 2017 CSA members.

**Pickup:** Subscribe to our e-mail list at [sneadsfarm.com](http://sneadsfarm.com) or check our Facebook page for updates on hours and pick-your-own opportunities as the season goes on, and to receive recipe tips and a list of what's in your box. If you know that you will miss your pickup, your options are to have someone pick it up for you or to simply forgo your share for the week. Cash refunds or share replacements will not be offered for any missed pickups. You are welcome to visit, picnic and stroll around the farm on pickup day.

**How to join:** Print out this form and send it with your payment to: Emmett Snead, 18294 Tidewater Trail, Fredericksburg VA 22408. Please make checks payable to Emmett Snead, according to the chart above. If you are splitting your share with another family, please list just **one name** that both families will use at pickup time. Please note that we do not split full shares on pickup day.

---

Name (please PRINT first and last): \_\_\_\_\_

Phone number: \_\_\_\_\_

Address: \_\_\_\_\_

I wish to purchase a (circle one):

Full Share

Small share

Requested pickup location (circle one): (Note that small shares are available only at Snead's Farm.)

Snead's Farm

Braehead Farm

North Stafford

Read and sign below:

I understand that my membership payment entitles me to a weekly share of goods harvested for the CSA during the 2018 growing season from Snead's Farm, Canning Farm, Steve Minter Farm, Braehead Farm and Agriberry. I understand that this is a community-supported venture and although the growers are committed to the best of their ability to provide high-quality produce, there are risks in agriculture that need to be shared by the whole community. I am responsible for picking up my produce during scheduled pickup hours on Wednesdays. No special arrangements can be made if I do not pick up my box on time. I am responsible for returning my boxes and egg cartons to the farm to cut down on waste. I am also responsible for signing up on the website and reading the CSA newsletters that are posted on the Snead's Farm website at [www.sneadsfarm.com](http://www.sneadsfarm.com). I have read and understand the information in this agreement and agree to the details of membership outlined herein:

Signature/Date: \_\_\_\_\_